Light Commercial Updates



eTPB1913 | March 25, 2019

Small Foundation Update

Small Foundation units (3 to 5 tons) are changing the minor design sequence (digit 11) from A to B.



Why we're doing this:

- Some minor changes are taking place on the product (new circuit breaker option design, addition of a lockout safety device) that have caused the minor design sequence (digit 11) to change from A to B.
- The factory is building only the B design sequence, but many A design sequence units remain in inventory.
- Both A & B design sequences are available in TOPSS/Job Center. Check availability before
 ordering design sequence A units to verify that they are in stock. Orders from the factory
 should be for design sequence B units.
- There is no price difference between the digit 11=A and the digit 11=B units.

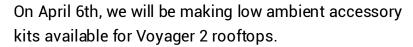
Timing:

- This change took place in the March replication.
- As digit 11=A inventory is depleted this option will be removed from TOPSS.

Questions? Please contact: Product Support

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Low Ambient Kits for Voyager 2 Rooftops



- Low ambient function is accomplished by controlling head pressure by modulating condenser fans
- Same kits used on Foundation offering:
 - BAYLOAM187A: Units with 1ph Condenser Fan Motors (units built 2009 thru April 2017)
 - BAYLOAM188A: Units with 3ph Condenser Fan Motors (units built from April 2017 thru present)

Why we're doing this:

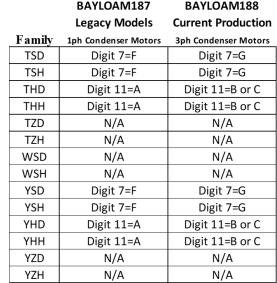
Low ambient solution with less capacity loss than Reliatel only solution

How this impacts you:

- Robust solution for low ambient cooling applications
- Not available on heat Pumps
- Not Available on eFlex

Ques	tio	ns	?
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Please contact: Light Unitary Product Support



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Price Reduction on MultiSpeed & MZVAV Airflow Options

On April 6th, we will be lowering the list price on 2 of our most popular airflow options on Precedent and Voyager 2.

- <u>MultiSpeed (or 2 Speed)</u> = -10% list price reduction
- MultiZone Variable Air Volume (MZVAV) = -10% list price reduction

Why we're doing this:

- MultiSpeed airflow has become a requirement across much of the country.
- We want to better leverage our MZVAV capabilities as a component of our Zoned Rooftop Systems (ZRS).

How this impacts our customers:

- Increased competiveness
- Lower operating cost by reducing fan speed at part load
- · Reduced sound levels at part load
- Improved dehumidification (system continues to supply cool, dry air at part load)
- Higher part load efficiency (IEER)



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	Precedent	Voyager 2	
MultiSpeed	7	7, 9, B, D	
MZVAV	E, F	E, F, G, H	

Digit 15

Download the Zoned Rooftop Systems Catalog HERE